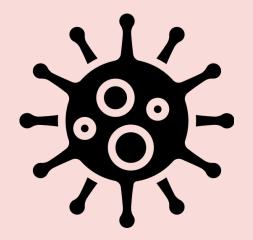


### BEST TIME FOR DEALS





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 No doubt COVID 19 crisis is unprecedented but it is not permanent. For entrepreneurs, it has brought some opportunities too; amazon

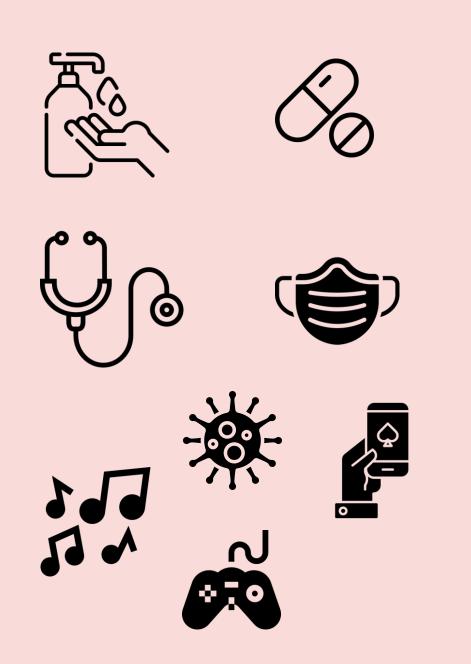


## NETFLIX

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#### By Financial Times

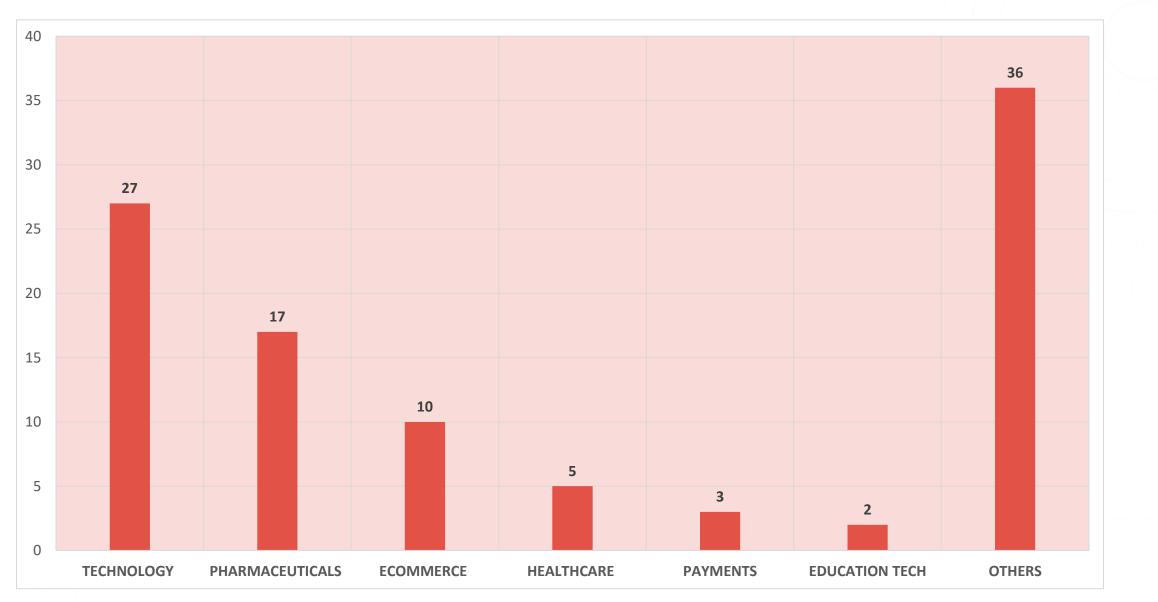
Company	Market Cap Added During Covid Pandemic
Amazon	\$401 Billion
Facebook	\$85 Billion
Netflix	\$55 Billion



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Several new kind businesses have
emerged - Hygiene products, PPE,
Masks, Medical devices, Pharma,
Logistics, E-commerce, Gaming and
Gambling and services connected to
Work from Home & E-learning
platforms

#### **100 COMPANIES FLOURISHING IN COVID ERA BY FINANCIAL TIMES**





Importance of Healthcare Sector and awareness about health has grown tremendously; COVID-19 crisis is drawing attention to the already overburdened public health systems in many countries, and the challenges faced in recruiting, deploying, retaining and protecting sufficient well-trained, supported and motivated health workers.





सूक्ष्म, लघु एवं मध्यम उद्यम MICRO, SMALL & MEDIUM ENTERPRISES

### #startupindia

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 Govt. is also promoting India as manufacturing hub with initiatives like Make in India, Start up India, MSME scheme and taking several measures to promote Indian export oriented businesses.



 The negative sentiment for Chinese products in India due to border tensions is also a big opportunity for Indian businesses

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 Government introduced various initiatives with a vision of making India a self-reliant nation such as 'Atmanirbhar Bharat'.

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 Thus, entrepreneurs who have money and and are optimistic for both cash and Stock Deal, can see this Pandemic as a great Shopping Opportunity;

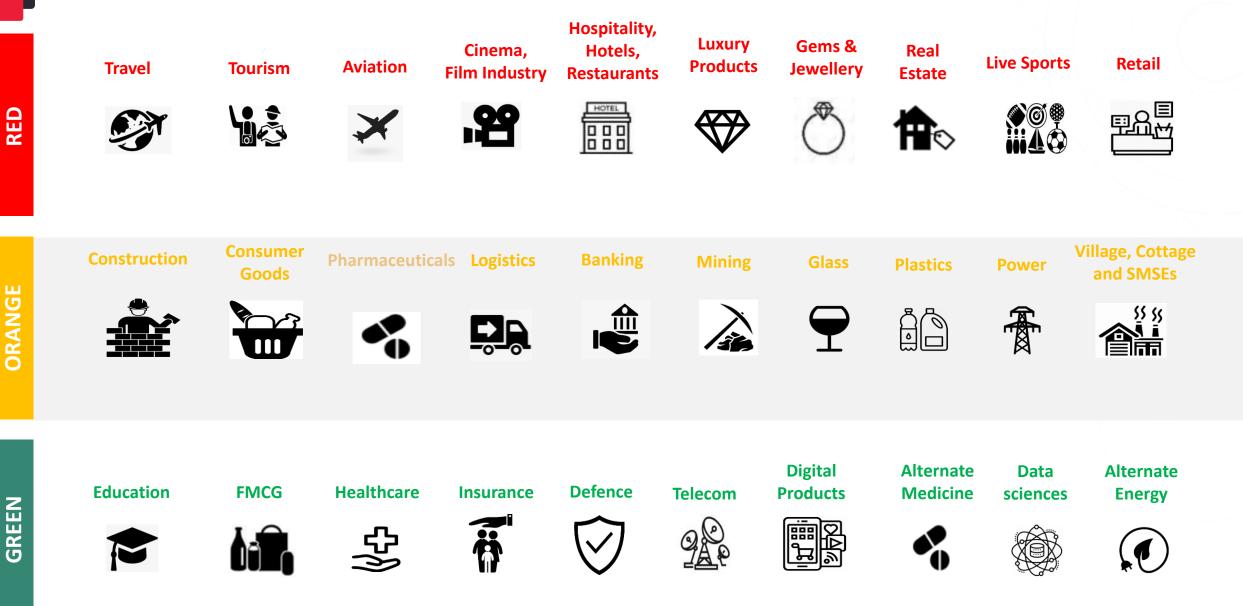


 This is the right time for increasing capacity to take care of possible increase in demand or be ready for export opportunities coming to India in future.

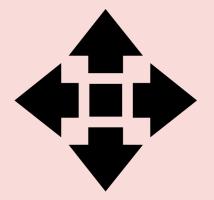


 In this scenario of future opportunities, there are hundreds of businesses which are reeling under financial stress such Travel, Aviation, Tourism, Luxury
 Products etc. Most of them are available at lowest ever valuation.

#### **TOP 10 INDUSTRY IMPACTED BY COVID-19**







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 Also the best time to do vertical integration to reduce cost, Horizontal expansion to increase market and also to Eliminate competition.

#### I. PRE COVID DEALS IN INDIA

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S. NO	LOGOS	INVESTMENTS IN COMPANY	INVESTOR	DEAL VALUE (In INR Million)
1.	zomato	Zomato Media Pvt. Ltd	Alibaba Group	10,638.3
2.	L	Lava International Ltd	GEM Global Yield Fund LLC	6,474.82
3.	apollo	Apollo Tyres Ltd	Warburg Pincus LLC	10,781.29
4.	F L F FASHIONS	Future Lifestyle Fashions Ltd	International Finance Corp	2,142.45

#### I. PRE COVID DEALS IN INDIA

S. NO	LOGOS	INVESTMENTS IN COMPANY	INVESTOR	DEAL VALUE (In INR Million)
5.	Bundl	Bundl Technologies Ltd	Napers Ventures, Meituan- Dianping, Wellington Mgnt Co	8,047.86
6.		Resilent Innovations Pvt Ltd	Amplo, Steadview Capital, riBbit Capital	
7.		Golden Jubilee Hotels Pvt Ltd	Blackstone Group	5,842.86
8.	JUSPAY	Juspay Technologies	Accel India, Wellington Company, Vostok Emerging Finance	1,636.36

#### **II. PRE COVID MERGERS & ACQUISITIONS**

S. NO	LOGOS	TARGET COMPANY	BUYER	COUNTRY
1.		GMR Airports Ltd	Groupe ADP	INDIA
2.		Krishnapatnamv Port Co. Ltd	Adani Ports and Special Economic Zone Ltd	INDIA
3.	Emami	Emani Cement Ltd	Nuvoco Vistas Corp. Ltd	INDIA
4.	Part of <b>Clarivate</b>	Decision Resources LLC	Clarivate Analytics Pl	USA
5.	GAR	GMR Kamalanga Energy Ltd.	JSW Energy Ltd.	INDIA

#### **III. POST COVID DEALS IN INDIA**

S.N O	LOGOS	INVESTMENTS IN COMPANY	INVESTOR	DEAL VALUE (In INR Million)
1.	Jio	Jio Platforms Limited	Facebook, Silver Lake Management LLC, Vista partners, general atlantic, KKR, Mubadala, ADIA	9,78,860
2.	Shapoorji Pallonji INFRA	Shapoorji Pallonji Infrastructure Capital Company Pvt. Ltd., Five Solar Energy Assets	KKR Infrastructure Fund	15,510.61
3.	Norton	Norton Motorcycles Holdings Limited	TVS Motor Company Limited	1,509.59
4.	roster®	Rooter Sports Technologies Private Limited	One 97 Communications Ltd., Lead International Sports Accelerator Ltd., Rockstud Capital Investment Fund and Founder Bank Capital, Anthill Ventures Fund, Venture Catalysts Pvt. Ltd.	128.79

#### **III. POST COVID DEALS IN INDIA**

S.N O	LOGOS	INVESTMENTS IN COMPANY	INVESTOR	DEAL VALUE (In INR Million)
5.		Nasadiya Technologies Private Limited	Shunwei Capital Partners, Nexus Ventures,India Impact Economy Innovation Fund, Tecent Holdings Limited and Bennett Coleman and Co. Limited	700.75
6.	8IRA 🔊	B9 beverages Private Limited	Seixth Sense Ventures Advisors LLP, Sofiana SA, Sequoia Capital India V Ltd, Sequoia Capital IV Limited and Neoplux co limited	1,526.72
7.	<b>REBEL</b>	Rebel food Private Limited	Coatue Management LLC	3,827.48
8.	Khatabook	Khatabook	B Capital Fund L.P., Sequoia Capital India Advisors Pvt. Ltd., DST Global, Tencent Holdings Ltd., GGV Capital, RTP Ventures, Hummingbird Ventures Comm. VA, Falcon Edge India I LP, Rocketship.vc and Unilever Ventures Ltd. along with angel investors	128.79

#### **IV.POST COVID DEALS IN INDIA**

S.N O	LOGOS	INVESTMENTS IN COMPANY	INVESTOR	DEAL VALUE (In INR Million)
9.	GROUP OP EYE HOSPITALS)	Sharp Sight Laser Centre Private Limited	India Life Scinces Fund III LLC	700
10.	<b>s</b> itilite	Itilite Technologies Private Limited	Matrix Partners India II LLC, Vy Capital Management Company Ltd., Greenoaks Capital Partners LLC, Ashish Gupta, Co-Founder and Managing Director of Helion Advisors Pvt. Ltd.,	992.37
11.		Yulu Bikes Private Limited	Rocketship vc	300.76

### **V. POST COVID MERGERS & ACQUISITIONS**

S. NO	LOGOS	TARGET COMPANY	BUYER	COUNTRY
1.	🖄 RAHEJA QBE	Raheja QBE General Insurance Company Ltd	Qorql Pvt. Ltd	INDIA
2.	LUMMUS TECHNOLOGY	Lummus Technology	Haldia petrochemicals Ltd	INDIA
3.	Zuari	Zuari Agro Chemicals Ltd	Paradeep Phosphates Ltd	INDIA
4.	IDFC LIMITED	IDFC Securities Ltd	IDFC Financial Holdings Ltd	INDIA





# THANK YOU